

Van Walt is exclusive distributor of Diver®

Two well-known names - one solution for smart groundwater monitoring technology

As agreed with Marton Geotechnical Services Ltd (MGS) Van Walt Ltd has now become the exclusive distributor for DIVER® water level loggers. In addition the business has taken on John Bolton, formerly with MGS, Diver specialist, with 10 years of experience, to develop Van Walt's water level logger and telemetry service in the UK and Ireland.

The Diver suite of data loggers complements Van Walt's existing range of remote sensing loggers, modems and telemetry for the remote capture and monitoring of groundwater, soil moisture and water level and quality.

"Some 12 years ago Van Walt introduced the Diver," said Vincent van Walt, Director. "At that time this was cutting edge technology, now Divers are not only common place; they have become an indispensable asset in groundwater monitoring. Tens of thousands of units are in place, worldwide, recording water level, temperature, conductivity, 24/7 with reliability, ease of use and convenience."

The demand for logging water level equipment which can also be remotely accessed by telemetry seems insatiable and although Diver is the market leader, there are dozens of companies now producing similar devices.

This move follows detailed negotiations with Eijkelkamp Agrisearch Equipment, who have world distribution rights to the regional distributors of Schlumberger's Diver suite and Marton Geotechnical Services Ltd, the previous reseller of the Diver loggers.

"In this very competitive market we need to make Diver stand out," explained Vincent. "We felt that where choice of retrieval and data reliability is so vital, there needs to be a chain of custody and this is entrusted all the way down this chain to our people who are well trained, customer led and aware of the demands of the end users."

"At Van Walt we pride ourselves on having built a terrific reputation as suppliers of equipment for groundwater research which is based on people contact. We employ the best and we train our staff to the highest levels of technical ability and customer service skills. No e-shop for us, no call centres, no anonymity. We like to get to know our customers and we do our utmost to make sure that the customers know, like and trust us."

The Diver range of products is available from Van Walt immediately from UK stock for overnight courier delivery.

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Van Walt Ltd is a specialist supplier of soil and groundwater monitoring equipment to the environmental, educational and agricultural research communities.

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